



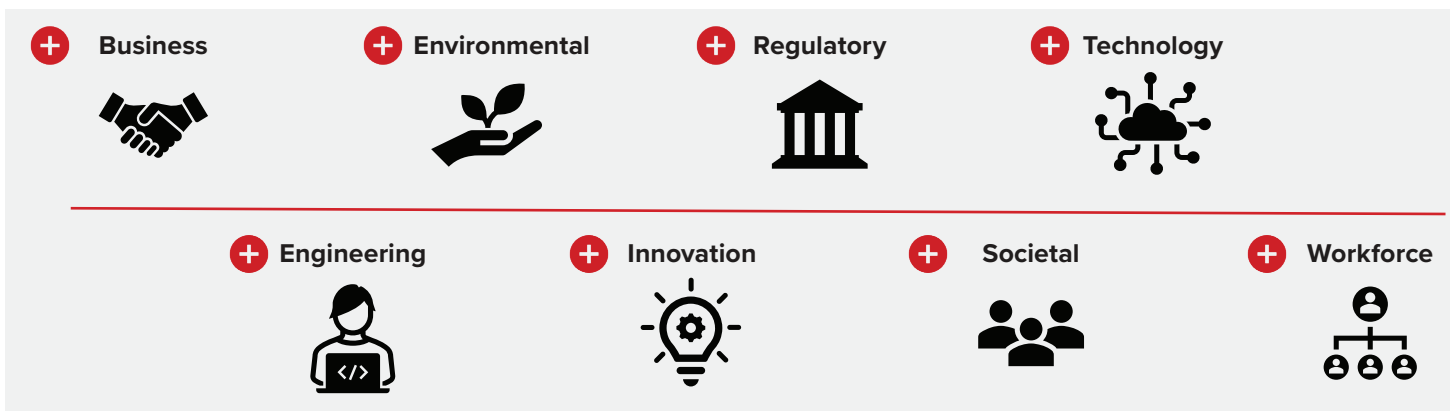
HOLISTIC BUSINESS, REGULATORY, ENGINEERING, AND TECHNOLOGY INNOVATION (BRET)

Integrated Consulting Solutions

BRET is a consulting solution that combines workforce, innovation, societal assessment, and support with holistic 360-degree scanning, mapping, and assessment of business, regulatory, engineering, and technology drivers to help enable modernization.

Quanta Technology’s team of industry-recognized thought leaders brings technical, regulatory, and management capabilities to offer independent, objective, and practical advice, solutions, and support that can help save you time and money on your project.

We instigate innovative thinking, anticipate and respond to the needs of the business, approach strategy from multiple dimensions, and analyze emerging technology to determine if it’s a future fit or not. We work with you to accelerate outcomes. Contact us today to learn how we can help.



Business / societal / consumer needs:

- Identify societal attributes.
- How may the utilities and society’s technology needs evolve (scenario)?
- What will be the technology needs of those societies?
- Identify dominant needs.
- Policies / politics.
- Markets.
- Funding sources.

Capability / technology potential:

- Determine the potential of known (existing and emerging) technologies, and programs.
- Determine where clusters of capabilities/applications exist.
- Valuate and prioritize.

Capability / technology scan:

- Scan the technology horizon for modernization and innovation possibilities.
- Road mapping and strategic assessment.
- Metrics.
- Business, technology, and regulation assessments, foresight, valuation, and strategy.
- ROI and benefits / costs.
- Funding and regulatory levers.
- Example: IIJA/IRA support.
- Execution and process improvement.



360 Thinking @ Quanta Technology



Instigate innovative thinking | **Anticipate and respond** to the needs of the business | **Approach strategy** from multiple dimensions | **Analyze** emerging technology - future fit or not

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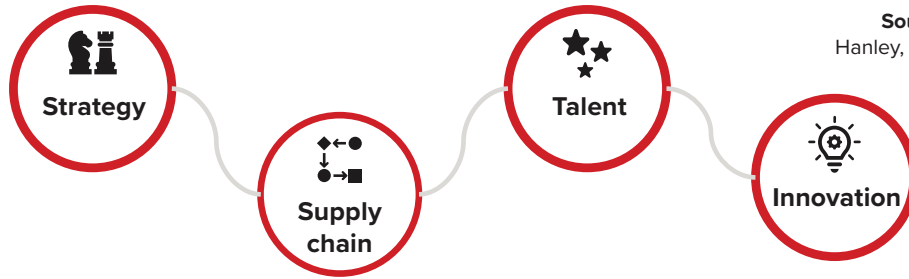
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Four Key Paradoxes

Balancing and improving operations with opportunities is critical.



Source: The Industry 4.0 Paradox, Hanley, Daecher, Cotteleer, Holdowsky

Working Together Accelerates Outcomes



How we work together:

- **Collaborating** ideation (co-ideation).
- **Discussing** different perspectives.
- **Ideating** around business enablement.
- **Balancing** security and friction.
- **Discussing** emerging technologies.
- **Infusing** cross-industry learning.



Outcome accelerators:

- Defined success.
- What the business is asking from them.
- What the business and technical goals are.
- Who the participants and their roles are.
- What will surprise and delight your customer.
- Relevant documentation and environment overview.

High Performance Happens by Design, Not by Default

Assess strategy-execution capabilities. Contact us today to discover how we can help.

F	Focus Focus on the critical (2-3) priorities and tasks for the coming period.	and	Fit Get the right leaders in pivotal roles to lead the critical tasks - refuse to lose.
A	Analysis Collect relevant information and data to achieve desired results.	and	Alignment Build shared commitment across critical stakeholders and interdependencies.
C	Capability Acquire and/or develop the capability needed to execute the critical tasks.	and	Communication Communicate (sharing information and context and listening actively) early and often.
E	Engagement Check-in early and often to help individuals make progress. Engage head, heart, and hands.	and	Execution Manage short-term milestones. Course correct as needed. Celebrate successes along the way.

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