



SUCCESSFULLY ACHIEVE DESIRED BUSINESS GOALS AND RESULTS

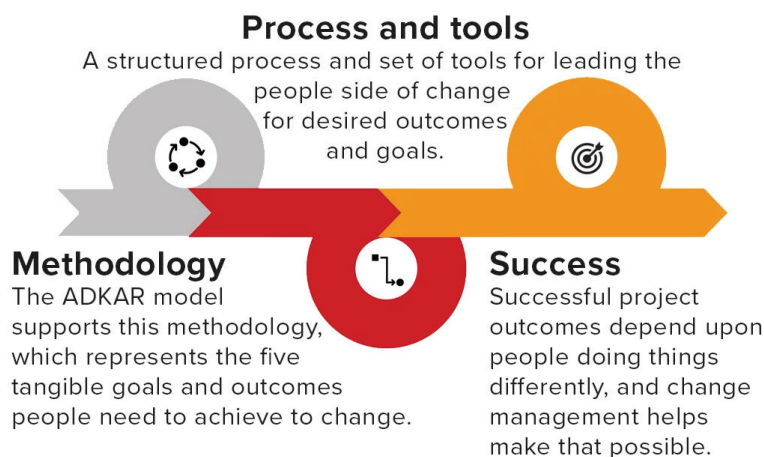
Change Management

Managing the people side of change is complex and takes more than successful project management and proven leadership. By expertly applying Change Management, you can identify risks and resistance during every step of your project and take deliberate, industry proven steps to mitigate and overcome them.

Quanta Technology’s Change Management solution is ideal for distribution and transmission projects, mergers and reorganization plans and rollouts, and enterprise initiatives including integrated planning and common tools deployment.

What is the Prosci ADKAR® Change Management Model?

“A powerful yet simple model for facilitating individual change.”



A	Awareness – Of the need for change
D	Desire – To participate and support the change
K	Knowledge – On how to change
A	Ability – To implement desired skills & behaviors
R	Reinforcement – To sustain the change

<https://www.prosci.com/methodology/adkar>

Who Developed It? Who Uses It?

Per Prosci — What does PROSCI mean? The name is derived from the first syllables of Professional and Science, reflecting the belief that scientific principles and research are fundamental to understanding organizational change. Since 1994, Prosci has accumulated extensive research on best practices in change management.

- Developed in 1994 by a Bell Labs engineer, Prosci Change Management is built upon 20+ years of industry research and successful business application and results.**
- Major utilities and businesses use Prosci Change Management everyday** to increase the successful adoption and implementation of projects and initiatives.
- Actively integrating Prosci Change Management into Project Plans **helps move people from current state through transition to a new future state smoothly and effectively.**
- Change Management process and tools lead to higher employee engagement.** More listening and responding in real time, rather than after implementation.
- Preparing for change, managing change, and reinforcing change are critical** to achieving project outcomes.

CONTACT US:

919-334-3000

quanta-technology.com

info@quanta-technology.com

[LinkedIn.com/company/quanta-technology](https://www.linkedin.com/company/quanta-technology)

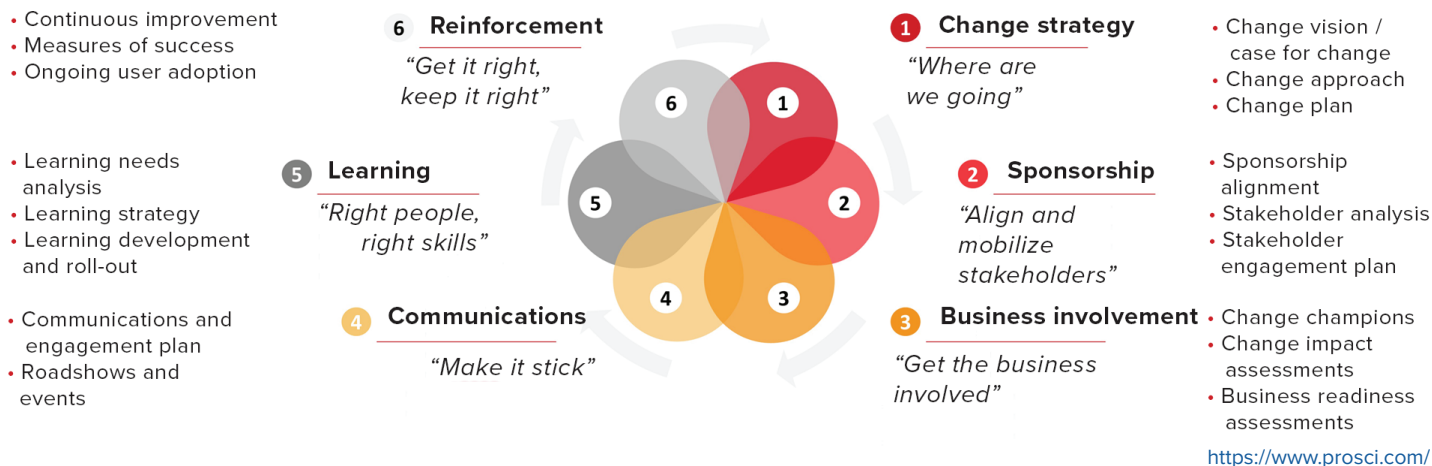
Change Management + Project Management = Greater ROI

These three factors can show how change management can directly contribute to a project's ROI. Implementation time dependent upon complexity of project coupled with active and visible sponsorship of employees.



What Does It Look Like?

Prosci Change Management: A structured approach that helps individuals and groups move from the current to future state, leading to achievement of intended business benefits.



Proposed Change Management Offering

Quanta Technology provides Change Management services to help you successfully achieve desired business goals and results for utility operations process, technology, and transformation changes. Prosci Change Management is built upon the ADKAR model, which was developed by a Bell Labs engineer, and defines the five elements of change that must be present for success. This approach has been adopted by major businesses and corporations. We can provide Change Management expertise using these scientific-based tools and decades of utility-application experience.

Quanta Technology, LLC.
4020 Westchase Blvd.
Raleigh, North Carolina 27607

©09/2022, Quanta Technology, LLC.

Document number: QTECH-FL-32-X-09-22

Change Management

Major utilities use Change Management experts to ensure successful outcomes for projects and initiatives. We offer this expertise as a vital, integral component of your technical projects and initiatives.

Further Information

For more information, please visit our website <https://quanta-technology.com/asset-management/change-management/> and watch our video.



Quanta Technology, LLC has used reasonable efforts to ensure the accuracy and completeness of the technical data presented in this document. Quanta Technology, LLC makes no warranty or representation for its contents, including technical and/or business considerations, risk, impacts, intended or unintended consequences, or outcomes that may determine the value or use of this document. Specific technical data can be provided upon request. Quanta Technology, LLC reserves the right to modify the technology and data contained herein at any time.

CONTACT US: